



Perceptions Process and Stereotypes

Overview

- **Define the perception process**
- **Describe perceptual shortcuts**
- **Describe factors affecting the perception process**
- **Describe stereotypes**
- **Define self-fulfilling prophecy**
- **Describe strategies to correct inaccurate perceptions**

Perception

- **The procedure by which we try to gather and interpret information about the environment that surrounds us.**

The Perception process

- **Feedback about ourselves and others**
- **Not always based on true picture of reality**
- **We behave as though our perceptions are real**

Practical Exercise 11-1

**FEATURE FILMS ARE THE RESULT OF
YEARS OF SCIENTIFIC STUDY COMBINED
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Attributes To Perception

- Raw data, the information that we experience
- Mental process, which is unseen but affected by things as individual perceptions
- The end product our perception, sensing or interpretation of our experience

Economizing phenomenon

- **First impression**
- **Self-fulfilling prophecy**
- **Just like me**
- **Blaming the victim**
- **Halo effect**



Stereotypes

An exaggerated belief associated with a category.

Characteristics of stereotype

- **Fixed, rigid ideas**
- **Associated with a group or category of people**
- **Not supported by evidence**
- **Can be favorable or unfavorable**

Sources of stereotypes

- **Socialization process**
- **Books**
- **Mass media**
- **Educators and public officials**

Strategies to correct Inaccurate perceptions

- Acceptance of differences in people
- Active listening
- Provide feedback
- Take ownership for your feelings and behaviors
- Receive feedback
- Use inclusionary language
- Avoid stereotypes

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